## Q1 Should Trump/Pence be elected, what, if any, health policy changes would you anticipate? [Select all that apply]



ANSWER CHOICES	RESPONSES
Increased scrutiny over healthcare merger and acquisitions.	18.46%
Strengthening consumer safety protections.	20.77%
Support for a Medicare-for-All type of coverage with opt out options for commercial plans.	16.92%
Increased measures to control pharmaceutical pricing.	59.23%
Further dismantling of the Affordable Care Act.	75.38%
Further dismantling of the Affordable Care Act.	75.38%

## Q2 Should Biden/Harris be elected, what, if any, health policy changes would you anticipate? [Select all that apply]



ANSWER CHOICES	RESPONSES
Increased scrutiny over healthcare merger and acquisitions.	29.13%
Strengthening consumer safety protections.	44.09%
Support for a Medicare-for-All type of coverage with opt out options for commercial plans.	73.23%
Increased measures to control pharmaceutical pricing.	42.52%
Further strengthening of the intent and provisions of the Affordable Care Act	68.50%

### Q3 Which Administration do you see as better for the future of American Healthcare?



ANSWER CHOICES	RESPONSES
Trump/Pence	45.97%
Biden/Harris	41.13%
Undecided	12.90%

#### Q4 Within the next 5 years, which of the following do you expect to occur? [Select all that apply]



ANSWER CHOICES	RESPONSES
Elimination of prohibited hospital ownership for physicians.	10.17%
Implementation of some kind of bundled payment for post -acute care.	46.61%
Adoption of Medicare-for-All.	22.88%
Direct reimbursement for social determinants of health.	23.73%
Reimbursement site neutrality for ASCs and hospital outpatient departments.	44.92%
Reporting requirements and other restrictions attached to the 340B Drug Pricing Program.	55.08%
Changes in payer contracting as a result of price transparency regulations and posting of payer-negotiated rates.	65.25%
Market shift from hospital-based services to consumer-friendly venues, such as freestanding clinics, IDTFs and birthing centers.	61.02%

## Q5 What proposed regulatory changes are most impacting your strategy planning? [Select all that apply]



ANSWER CHOICES	RESPONSES
Updates to Anti-Kickback Statue/Stark Law regulations related to, among other things, value-based arrangements.	31.13%
Continuation of some, but not all, regulatory flexibilities surrounding telehealth.	71.70%
Elimination of the Inpatient Only list/further expansion of ASC covered procedure list.	36.79%
Reductions in Medicare Physician Fee Schedule reimbursement for most surgical specialties.	34.91%
Increases of 3.1% for inpatient, 2.6% for outpatient/ASC Medicare reimbursement, assuming compliance with quality reporting.	29.25%
Further reductions in Medicare reimbursement for 340B drugs to ASP minus 28.7%, an approximate 6% reduction.	48.11%
Reductions in the available amount of disproportionate share Medicare uncompensated care payments by roughly \$500M.	48.11%

Q6 Have recent discussions related to social justice and the disproportionate impact of the pandemic on communities of color prompted review or further development of diversity and inclusion standards and strategies within your organization? [Select all that apply]



ANSWER CHOICES	RESPONSES
Creating a Diversity and Inclusion program or committee.	32.00%
Launching monthly inclusion events.	11.00%
Hiring experts in the field to assist your organization with initiatives.	17.00%
Reviewing current internal Diversity and Inclusion efforts.	84.00%

# Q7 As a result of COVID and the rise of Telehealth, has your organization...[Select all that apply]



ANSWER CHOICES	RESPONSES
Created a new leadership position for Telehealth.	16.33%
Initiated or expanded a consumer marketing campaign for your Telehealth services.	64.29%
Changed physician compensation formulas related to increased Telehealth services and decreased in-person visits.	17.35%
Redesigned or constructed new space for Telehealth services.	55.10%

## Q8 In what non-hospital area is your organization investing in, considering development of, or partnering in? [Select all that apply]



ANSWER CHOICES	RESPONSES
Ambulatory Surgery Center (ASC).	27.37%
Independent Diagnostic Testing Facilities (IDTF).	17.89%
Outpatient Behavioral Health Practices.	35.79%
Specialty Pharmacies.	13.68%
Federally Qualified Healthcare Center (FQHC) Partnerships.	15.79%
Not considering ambulatory expansion at this time.	29.47%