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Valerie Ford is Vice President, Enrollment with Advis and holds a Bachelor of Arts in Communication from Albion College. Ms. Ford joined the group after employment as a Corporate Spokesperson for Best Buy Company. Since joining Advis in 2002, Ms. Ford has focused her experience in the area of regulatory compliance and transactional work for all venues of health care.

In addition to licensure and certification activities, Ms. Ford has managed provider based transitions, as well as mergers and acquisitions, and change of ownership transactions. Ms. Ford is a nationally recognized expert in all aspects of the Medicare and Medicaid certification process, and works closely with the Medicare Administrative Contractors (MACs), CMS, and State Medicaid agencies to ensure smooth and timely enrollment for all providers.

Ms. Ford provides her expertise in the area of Medicare Provider Enrollment for initial certification as well as being well-versed in revalidation for facilities, hospitals, health systems, and practitioners across the country. Provider types include short term acute care hospitals, long term acute care hospitals, home health agencies, hospice agencies, rural health clinics and skilled nursing facilities. In addition to Medicare provider enrollment, Ms. Ford has vast experience in State applications for initial provider enrollment, as well as State Medicaid services.



Ms. Ford utilizes her expert knowledge to lead a team of enrollment specialists as well as providing education regarding the processes needed for regulatory compliance and certifications.

